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## **Company Information**

**Audit Committee Lahore** 

Mr. Khalid Yacob, Chairman Mr. Jalees A. Siddiqi Mr. Farid Khan

**Auditors** 

M/s Ernst & Young Ford Rhodes Sidat Hyder & Co. Chartered Accountants

**Legal Advisors** 

M/s Hassan & Hassan, Advocates M/s Mohsin Tayebaly & Co., Advocate & Legal Consultants M/s Orr, Dignam & Co., Advocates

Bankers

Allied Bank Ltd.
Atlas Bank Ltd.
Bank AL Habib Ltd.
Habib Metropolitan Bank Ltd.
JS Bank Ltd.
MCB Bank Ltd.
My Bank Ltd.
NIB Bank Ltd.
Soneri Bank Ltd.
United Bank Ltd.

**Shares Registrar** 

Noble Computer Services (Private) Limited Mezzanine Floor, House of

Habib

Building (Siddiqsons Tower), 3-Jinnah Cooperative House Society, Main Shahrah-e-Faisal,

Karachi-75350

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## Director's Report to the Shareholders

The Board of Directors of IGI Investment Bank Limited is pleased to present the unaudited financial statements for the first quarter ended September 30, 2009.

This quarter was relatively a better period after the last financial year's crisis during which the global economy as well as our national economy witnessed a very slow growth. The Non - Banking Financial Institutions in particular faced tremendous liquidity crunch and business meltdown. We were very fortunate to remain liquid during this crisis and fulfilled all our financial commitments on due dates. Now things are improving slowly & gradually as witnessed from your bank's quarter end result.

During the current period your bank has continued to emphasize on its strategic goals and focused its attention on increasing revenues and decreasing cost of funds as well as freezing administrative costs in order to recover losses incurred last year.

Your bank has reported an after tax Profit of Rs. 3.3 million for the quarter ended September 30, 2009 as compared to a Profit of Rs 1.12 million in the corresponding period of last year. These first quarter results are also reflective of the strategy which the Board and the Management have adopted to improve the revenues and reduce the costs.

## **Financial Summary**

The financial highlights for the quarter ended September 30, 2009 are as follows:

	September 30, 2009	September 30, 2008	Increase / (Decrease)		
	Ru	pees in thousa	ands	%	
INCOME					
Fund based Income	204,854	202,000	2,854	1%	
Fund based Cost	156,669	168,970	(12,301)	(7%)	
Net Fund Based Income	48,185	33,030	15,155	46%	
Fee Based Income	4,908	11,082	(6,174)	(56%)	
EXPENDITURE					
Administrative and operating expenses	43,001	42,741	260	1%	

Our Fund based income increased from Rs. 202 million to Rs. 204.85 million and Fund based cost decreased from Rs. 168.97 million to Rs. 156.67 million resultantly showing 46% increase in net fund based income. Your bank has effectively controlled the administrative expenses, and reports only a nominal increase of 1% over the corresponding period of last year. The revenue generated from fee based lines of business i.e. brokerage; corporate finance, and advisory & portfolio management decreased from Rs.11.08 million to Rs. 4.91 million due to the prevalent market situation. We anticipate that 2010



## **Director's Report to the Shareholders**

will be a steady year for the financial sector and the national economy. We are exploring new business opportunities, such as wealth management, and will continue to maintain our extra prudent stance towards financial management in order to remain Pakistan's premier investment bank.

We are indeed grateful to our shareholders, valued customers and business partners, whose support and feedback has been invaluable. We also take this opportunity to place on record our appreciation for the hard work and continued loyalty of the employees.

For & on behalf of the Board

SYED BABAR ALI Chairman S. JAVED HASSAN Managing Director & Chief Executive

Karachi: October 30, 2009



# Condensed Interim Balance Sheet - (Un-audited) As at September 30, 2009

	Note	Un-audited September 30, 2009	Audited June 30,2009
ASSETS		(Rupees	s in '000)
Non-current assets Fixed assets			
Property , plant and equipment Intangible assets	4 4	74,318 5,685 80,003	82,175 6,274 88,449
Long-term investments Long-term loans and advances - net Net investment in finance lease - net Long-term deposits Deferred tax assets - net	5	1,243,643 139,832 700,346 5,343 135,056 2,304,223	1,293,943 162,315 843,382 6,795 135,056 2,529,940
Current assets Current maturity of long-term loans and advances - net Current maturity of net investment in finance lease - net Short-term loans and advances Lendings - secured Short-term investments Taxation - net Advances, deposits and prepayments Interest, mark-up and profit accrued Receivable against sale of securities Other receivables - net Cash and bank balances	6	157,540 986,563 298,106 92,200 2,753,036 248,731 14,733 53,627 21,178 24,358 4,650,072	195,746 985,714 405,980 98,600 1,892,946 247,835 6,036 49,152 2,857 21,184 112,664 4,018,714
TOTAL ASSETS		6,954,295	6,548,654
EQUITY & LIABILITIES			
Capital and reserves Share capital Reserves Accumulated losses		2,121,025 136,831 (385,332) 1,872,524	2,121,025 136,831 (388,627) 1,869,229
Deficit on revaluation of investments - net	7	(21,918)	(1,767)
Non-current liabilities Term finance certificates Long-term finance Long-term certificates of deposit Long-term deposits on lease contracts		1,850,606 123,916 66,667 160,733 235,560 594,974	1,867,462 186,330 66,667 165,130 271,464
Current liabilities Current maturity of term finance certificates Current maturity of long-term finance Current maturity of long-term certificates of deposit Current maturity of long term deposits on lease contracts Short-term finance Short-term certificates of deposit Borrowings from financial institutions Interest and mark-up accrued Payable against purchase of securities Accrued expenses and other liabilities  TOTAL EQUITY AND LIABILITIES		586,876  124,950 279,166 258,782 275,691 49,472 2,709,381 620,589 168,380 30,402 4,516,813 6,954,295	689,591 124,950 341,666 243,411 253,074 299,472 2,248,334 225,868 141,445 74,647 38,734 3,991,601 6,548,654
		0,701,270	0,5 10,05 1

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

SYED BABAR ALI Chairman

S. JAVED HASSAN Managing Director & Chief Executive

Quarterly Report Jul - Sep 2009

**Contingencies and commitments** 



# Condensed Interim Profit and Loss Account - (Un-audited) For the Quarter Ended September 30, 2009

		Quarte	r ended
	Note	September	September
		30, 2009	30, 2008
		(Rupees	in '000)
INCOME			
Income from investments	9	125,694	33,907
Income from loans and advances		20,951	38,269
Income from lease finance		44,151	71,681
Income from fund placements		10,529	52,737
Income from fees, commission and brokerage		4,908	11,082
·		206,233	207,676
Finance costs		156,669	168,970
		49,564	38,706
Administrative and general expenses		42,033	42,081
		7,531	(3,375)
Other operating income		5,008	9,233
. 0		12,539	5,858
Other operating expenses		968	660
Operating profit before provisions		11,571	5,198
Provision for bad and doubtful loans and advances			
/ potential lease losses - general - net		-	(1,158)
Provision for bad and doubtful loans and advances			
/ potential lease losses - specific - net		(7,931)	(2,923)
		(7,931)	(4,081)
Profit before taxation		3,640	1,117
Taxation - net		345	-
Profit after taxation		3,295	1,117
		Rupe	es
Earnings per share		0.02	0.01

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

SYED BABAR ALI Chairman



# **Cash Flow Statement - (Un-audited)**For the Quarter Ended September 30, 2009

	Ouarter ended	
	September 30, 2009	September 30, 2008
CACH ELOWIC EDOM ODED ATING A CTIVITIES	(Rupee	s in '000)
CASH FLOWS FROM OPERATING ACTIVITIES Profit for the period before taxation	3,640	1,117
Adjustments for non cash and other items:		
Gain on disposal of fixed assets	(1,159)	(277)
Depreciation on property & equipment Amortisation of intangible assets	5,950 588	6,681 654
Amortisation of transaction cost on TFCs	188	280
Provision for staff gratuity scheme	600	-
Interest, mark-up and profit income	(152,386)	(196,398)
Dividend income Finance cost	(2,512) 156,669	(2,060) 168,970
Provision for bad and doubtful loans / potential lease losses - general - net	130,009	1,158
Provision for bad and doubtful loans / lease losses - specific - net	7,931	2,923
1	15,869	(18,069)
and the second of the second o	19,509	(16,952)
(Increase) / decrease in current assets: Short-term loans and advances	107,874	81,320
Lendings	6,400	900.513
Receivable against continuous funding system transactions	-	(893,344)
Short-term investments	(880,241)	(224,736)
Receivable against sale of securities Advances, deposits, prepayments and other receivables	2,857 (7,254)	791,167 (70,118)
Advances, deposits, prepayments and other receivables	(770,364)	584,802
Increase / (decrease) in current liabilities:		
Short-term certificates of deposit	461,047	(190,478)
Borrowings from financial institutions	394,721	(587,109)
Accrued expenses and other liabilities	(83,579)	(129,882) (907,469)
	21,334	(339,619)
Dishusamenta of lang term lang and	60.690	(150.076)
Disbursements of long-term loans - net Net investments in finance lease	60,689 134,256	(150,076) (34,806)
Long-term deposits	1,452	(5)
(Repayment) / issuance of long-term certificates of deposit - net	10,974	(190,445)
Receipts from deposits on lease contracts - net	(13,287)	25,269
Interest, mark-up and profit received Dividend received	147,911	155,556 2,060
Financial cost paid	(129,734)	(179,312)
Income tax paid	(1,241)	(5,064)
Net cash generated from / (used in) operating activities	227,957	(376,823)
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditure incurred	(22)	(2,774)
Long-term investments	50,300	- 1
Proceeds from disposal of fixed assets	3,089	1,988
Net cash inflow from investing activities	53,367	(786)
CASH FLOWS FROM FINANCING ACTIVITIES		
Term finance certificates	(62,602)	(59,168)
Long-term finance - net Net cash outflow on financing activities	(62,500)	(62,498)
Net increase in cash and cash equivalents	161,694	(838,894)
Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period	(186,808) (25,114)	<u>550,681</u> (288,213)
Cash and cash equivalents at the thu of the period	(23,117)	(200,213)
Cash and cash equivalents at the end of the period	24.256	11.505
Cash and bank balances Short-term finance	24,358	11,787
Short-term initalice	(49,472) (25,114)	(300,000) (288,213)
The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.	(23,117)	(200,215)
5 1		

S. JAVED HASSAN Managing Director & Chief Executive

Quarterly Report Jul - Sep 2009

SYED BABAR ALI Chairman



# Condensed Interim Statement of Changes in Equity - (Un-audited) For the Quarter Ended September 30, 2009

	Issued, subscribed and paid-up capital	Statutory reserve	General reserve	Accumulated losses	Total
		(Rup	ees in thousand) -		
Balance as at June 30, 2008	2,121,025	97,098	39,733	(13,541)	2,244,315
Profit after tax for the quarter ended September 30, 2008	-	-	-	1,117	1,117
Balance as at September 30, 2008	2,121,025	97,098	39,733	(12,424)	2,245,432
Balance as at June 30, 2009	2,121,025	97,098	39,733	(388,627)	1,869,229
Profit after tax for the quarter ended September 30, 2009	-	-	-	3,295	3,295
Balance as at September 30, 2009	2,121,025	97,098	39,733	(385,332)	1,872,524

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

SYED BABAR ALI Chairman



## Notes to the Condensed Interim Financial Statements - (Un-audited)

For the Quarter Ended September 30, 2009

#### 1 LEGAL STATUS AND OPERATIONS

IGI Investment Bank Limited ("IGI BANK") is a public limited company incorporated in Pakistan on February 7, 1990 under the Companies Ordinance, 1984. IGI BANK is licensed to carry out investment finance activities and leasing operations as a Non-Banking Finance Company under Section 282C of the Companies Ordinance, 1984, Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and Non-Banking Finance Companies and Notified Entities Regulations 2008 (the NBFC Regulations). IGI BANK's shares are quoted on the Karachi and Lahore Stock Exchanges. During the year, with effect from March 19, 2009, the shares of IGI BANK have been listed on the Islamabad Stock Exchange. The trading in the shares of IGI BANK on the Islamabad Stock Exchange commenced on March 19, 2009. The registered office of IGI BANK is situated at 5 F.C.C., Syed Maratab Ali Road, Gulberg, Lahore. The principal place of business is situated at 7<sup>th</sup> Floor, The Forum, Suite No 701 to 713, G-20, Block-9, Khayaban-e-Jami, Clifton, Karachi.

Based on the financial statements of IGI BANK for the year ended June 30, 2008, the Pakistan Credit Rating Agency (PACRA) has maintained the long-term credit rating of IGI BANK as 'A' and the short-term rating as 'A1'

These condensed interim financial statements are the separate financial statements of IGI BANK. In addition to these condensed interim financial statements, condensed interim consolidated financial statements of IGI BANK and its subsidiary companies, IGI Finex Securities Limited and IGI Funds Limited, have also been prepared.

## 2 STATEMENT OF COMPLIANCE

- 2.1 These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulations or the directives issued by SECP differ with the requirements of IFRS, the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.
- 2.2 The SECP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' through Circular No. 19 dated August 13, 2003 for Non-Banking Finance Companies (NBFCs) providing investment finance services, discounting services and housing finance services. In addition, the SECP has also deferred the application of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' through SRO 411(1) / 2008 on such Non-Banking Finance Companies as are engaged in investment finance services, discounting services and housing finance services.
- **2.3** The classifications and provisioning requirements against non-performing assets have been considered in accordance with the applicable requirements of the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the preceding annual published financial statements.



### FIXED ASSETS

The cost of additions and disposals to fixed assets during the period were as follows:

	- -	•	er ended er 30, 2009 Disposals / adjustments	June Additions	r ended 30, 2009 Disposals / adjustments
			(Rupees in t	housand)	
	Property and equipment Intangibles	22	1,928	18,280 893	14,893
5	LONG-TERM INVESTMENTS		Note	Un-audited September 30, 2009 (Rupee	Audited June 30, 2009 s in '000)
	Investment in subsidiary companies - related party IGI Finex Securities Limited (100% shareholding) IGI Funds Limited (99.97% shareholding)			652,571 242,440 895,011	652,571 242,440 895,011
	Investment in associate companies - related party IGI Stock Fund IGI Income Fund		5.1 & 5.2	249,700 - 249,700	100,000 200,000 300,000
	Investment in unquoted companies - at cost			98,932 1,243,643	98,932 1,293,943

- This includes investment in the seed capital of IGI Stock Fund amounting to Rs 50 million which is required to be kept for a period of 2 years uptil 2010. The aforementioned investment in IGI Stock Fund was approved by the shareholders of IGI BANK in their extra ordinary general meeting held on June 14, 2007.
- These have been carried at cost less accumulated impairment losses, if any under the requirements of International Accounting Standard (IAS) 28 "Investment in Associates". 5.2



6	SHORT-TERM INVESTMENTS - NET	Note	Un-audited September 30, 2009 (Rupees in	Audited June 30, 2009
	Held-to-maturity			
	Commercial papers		-	-
	Fund placements		340,000	487,000
	Term deposit receipts		-	75,000
			340,000	562,000
	Held-for-trading			
	Pakistan Investment Bonds		44,290	95,422
	Market treasury bills		1,492,501	362,270
			1,536,791	457,692
	Available-for-sale			
	Term finance certificates		789,449	702,505
	Units of mutual funds		36,459	159,631
	Shares / certificates and modaraba certificates		149,337	110,118
	•		975,245	972,254
	Investment at cost		2,852,036	1,991,946
	Impairment loss on fund placement and			
	debt security		(99,000)	(99,000)
	•		2,753,036	1,892,946

In accordance with the requirements of NBFC and Notified Entities Regulations, 2008, IGI BANK has invested Rs 469,334 thousand (representing 15 percent of the funds raised through issue of certificates of deposit by IGI BANK excluding certificates of deposit held by financial institutions) in Pakistan Investment Bonds and Market Treasury Bills.

7	SURPLUS / (DEFICIT) ON REVALUATION OF INVESTMENTS - NET	Note	Un-audited September 30, 2009 (Rupees in	Audited June 30, 2009 1 '000)
	Net surplus / (deficit) on revaluation of: - government securities - listed and unlisted term finance certificates - mutual funds units - quoted shares and certificates	7.1	(9,899) (19,842) 6,284 153 (23,304)	1,093 (15,880) (5,367) (23,235) (43,389)
	Impairment losses on investment classified as available for sale - transferred to profit and loss account  Related deferred tax asset - net		$ \begin{array}{r}                                     $	40,211 (3,178) 1,411 (1,767)

Surplus / (deficit) in respect of listed debt securities has been determined based on the rates of these securities notified by Mutual Funds Association of Pakistan (MUFAP). These rates were notified based on the methodology specified by the Securities and Exchange Commission of Pakistan (SECP) vide its Circular No. NBFCD/MF/CIRCULAR/2009-31 dated January 6, 2009.



## Notes to the Condensed Interim Financial Statements - (Un-audited)

For the Quarter Ended September 30, 2009

#### 8 CONTINGENCIES AND COMMITMENTS

#### 8.1 Taxation

(a) The provision for taxation has been computed by IGI BANK at the rate applicable to a public company. In the original assessments made by the Deputy Commissioner of Income Tax (DCIT), the rate for the assessment years 1991-1992 to 2000-2001 applied in computing the tax liability was that applicable to a banking company. However, in the appeals filed against the original assessments, the Commissioner of Income Tax (Appeals) [CIT(A)] directed the DCIT to apply the rate applicable to a public company. Subsequent to the order of CIT(A), the Income Tax Department filed appeals before the Income Tax Appellate Tribunal (ITAT) against the directions of CIT(A). The ITAT, in its decisions in respect of assessment years 1991-1992 to 1997-1998 held that investment banks are not banking companies and therefore the rate of tax applicable to a public company should be applied while determining the tax liability, whereas the departmental appeals for the remaining years are pending before the ITAT. Subsequent to the decision of ITAT for assessment years 1991-92 to 1997-98, the department had filed appeals against the ITAT orders before the Honorable Lahore High Court which are pending to date.

In respect of the aforementioned matter the Federal Board of Revenue had given its consent to the proposal of Director General, LTU, Lahore to withdraw the appeals relating to the tax status of investment banks.

In the original assessment made by the DCIT for the assessment years 1995-96 to 2000-01, dividend income was taxed by applying the tax rate applicable to the business income of a banking company instead of applying the reduced tax rate of 5% as prescribed by the law. The CIT (A) and the ITAT through its various orders have confirmed that such income is taxable at the reduced rate of 5% in respect of assessment years 1995-96 to 1997-98. However the tax authorities have filed appeals against the orders of ITAT before the Lahore High Court which are pending to date. In similar appeals of other companies, the Lahore High Court has already decided the matter of taxation of dividend income against the taxation authorities.

In addition to the above matters, the taxation authorities have also disallowed certain expenses and made additions to taxable income on account of lease key money, lease rentals, excess perquisites and miscellaneous expenses in respect of various assessment years against which IGI BANK has filed appeals before the CIT (A). The CIT (A) has deleted the majority of the additions against which the tax authorities have filed appeals before the ITAT which are currently pending.

(b) Income tax return for tax year 2003 was filed and deemed to be assessed under section 120 of the Income Tax Ordinance, 2001. However, by resorting to the powers given under section 177 of the Ordinance, the CIT had selected the aforementioned tax return for audit which was also confirmed by the Supreme Court in its decision dated March 1, 2006 under which the department was directed to issue fresh notices to IGI BANK in terms of Section 177 of the Ordinance disclosing criteria / reasons for selecting the above tax return for audit purposes. Pursuant to this order the department had selected tax Year 2003 for audit and has consequently amended the assessment for the said year by making certain additions on account of depreciation on leased assets, provision for finance losses and other miscellaneous expenses. IGI BANK had preferred an appeal before the CIT (A) to agitate against the additions. The CIT (A) has decided the appeal by confirming certain additions. Against the appellate order of CIT (A), IGI BANK has filed an appeal before the ITAT which is pending to date. IGI BANK is confident that the additions confirmed by the CIT (A) will be deleted by the ITAT.

If the provision for taxation were to be made at the rate applicable to a banking company, taxation of dividend income as mentioned above and disallowance of expenses / add backs to income is decided against IGI BANK, the additional provision for all assessment years upto the tax year 2008 amounts to Rs 199 million (June 30, 2008: Rs 199 million). Based on the previous decisions, the management is confident that the eventual outcome of the above matters will be decided in favor of IGI BANK.



		Unaudited September 30, 2009	Audited June 30, 2009
		(Rupees	in '000)
8.2	Claims not acknowledged as debt	81,570	81,570
8.3	Commitments	-	-
		Quarter	
		September 30, 2009	September 30, 2008
9	INCOME FROM INVESTMENTS	(Rupees	in '000)
	Interest / mark-up / profit on investments	73,951	28,305
	Gain on disposal of investments Dividend income	49,231 2,512	3,542 2,060
		125,694	33,907

#### 10 TRANSACTIONS WITH RELATED PARTIES

The company has related party relationship with its employee benefit plans, subsidiaries, group companies and its key management personnel. The transactions with related parties carried out during the quarter ended September 30, 2009 are as follows:

	Q	uarter ended S	September 30, 20	09
		Other related parties		Total
Transactions during the period				
Certificate of deposits issued and mark-up paid thereon Insurance premium paid Purchase of marketable securities Sale of marketable securities Redemption of mutual fund units Lending's - secured Income from Lending's - secured Reimbursement of rent Income from finances Brokerage, commission and fee paid Return on deposits	615,000 115,973 98,248 200,000 334,100 411 6,095 - 247 3,958	206,969 1,155 - - - - 290 - 1,218	3,064 - - - - - - - 77 - 8	825,033 1,155 115,973 98,248 200,000 334,100 411 6,385 77 247 5,184
Rent expense Travelling and lodging Investment in mutual fund units Subscription Charge for the year in respect of employee - benefit and contribution plan Remuneration to key management personnel	6 149,700 204	3,364 - - - 1,371	512	3,370 512 149,700 204 1,371 5,477



	Oı	ıarter ended	September 30, 20	08
		Other	Kev	00
	Subsidiaries	related		Total
	Substatatics	parties	personnel	Total
		(Rupees	in thousand)	
Transactions during the period				
Certificate of deposits issued	_	291,415	-	291.415
Insurance premium paid	_	4,177	_	4,177
Purchase of marketable securities	108 361	1,177		108,361
Sale of marketable securities	108,361 219,171	_	_	108,361 219,171 30,035
	20,000	-	35	20,025
Finance Provided	30,000	-	33	30,033
Income from finances	246	-	6	252
Brokerage, commission and fee income	187	-	-	187
Return on deposits	-	1,116 8,622	-	1,116
Rent expense	_	8.622	-	8,622
Charge for the period in respect of employee		,		,
benefit and contribution plan	_	_	1,039	1,039
Remuneration to key management personnel	_	_	18,042	18,042
Remaineration to key management personner			10,042	10,042
		Other	Kev	
	Subsidiaries		management	Total
		parties	personnel	
		(Runees	in thousand)	
Balance outstanding as at September 30, 2009		(Tupees	· · · · · · · · · · · · · · · · · · ·	
Deposit against CFS and cash future	_		_	_
Lendings - secured	02 200	=	<del>-</del>	92.200
	92,200	-	2,008 2,209	
Loans and advances	205.000	00.710	2,008	2,008
Certificate of deposits	205,000	99,710	2,209	306,919
Other receivable	8,727	250 345	-	8,977
Other Payable	-	345	-	345
Markup accrued - Certificate of deposits	430	1,542	5	1,977
Markup accrued - Loan & Advances	-	-	7	7
Markup accrued - Lendings - secured	558	-	-	558
	~	Other	Key	
	Subsidiaries			Total
		parties	personnel	
		(Rupees	in thousand)	
Balance outstanding as at September 30, 2008		` •		
Deposit against CFS and trading future	15,000	-	-	15,000
Loans & Advances	´ -	10,000	-	10 000
Certificate of deposits	_	210,412	_	210,412
Markup accrued - certificate of deposits	_	4,186	_	4,186
Other receivable	20,330	4,100	-	20,330
Accrued expenses and other liabilities	20,330	5.614		5,614
Accided expenses and outer nationities	-	3,014	-	3,014

#### 11 SEGMENTAL ANALYSIS

IGI BANK's activities are broadly categorized into two primary business segments namely financing activities and investment activities within Pakistan:

### Financing activities

Financing activities include providing long-term and short-term financing facilities to corporate and individual customers including lease financing.

## **Investment activities**

Investment activities include money market activities, investment in government securities, advisory services, capital market activities and the management of IGI BANK's liquidity.



Segmental information for the Quarter ended September 30, 2009	Financing activities	2009 Investing activities - Rupees in '000 -	Total
Income from investments Income from loans Income from lease finance Income from lease finance Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Profit before taxation  Segment assets Unallocated assets	20,951 44,151 - 65,102 (59,021) (3,412) (7,931) (5,262)	- Rupees in '000 -  125,694 - 10,529 4,908 141,131 (97,648) (3,096) - 40,387	125,694 20,951 44,151 10,529 4,908 206,233 (156,669) (6,508) (7,931) 35,125 5,008 (35,525) (968) 3,640 6,443,641 510,654 6,954,295
Segment liabilities Unallocated liabilities	2,187,880	2,885,407	5,073,287 30,403 5,103,690
Unallocated capital expenditure - tangible			22
Unallocated capital expenditure - intangible			
Segment depreciation and amortization of fixed assets	2,064	4,474	6,538
Segmental information for the Quarter ended September 30, 2008	Financing activities	2008 Investing activities - Rupees in '000 -	Total
	activities	Investing activities	
Income from investments Income from loans Income from lease finance Income from from placements Income from fund placements Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses	38,269 71,681 - 109,950 (87,530) (3,026) (4,081)	Investing activities - Rupees in '000 -  33,907 - 52,737 11,082 - 97,726 (81,440) (3,412)	33,907 38,269 71,681 52,737 11,082 207,676 (168,970) (6,438) (4,081) 28,187 9,233 (35,643) (660) 1,117 6,056,902 491,752
Income from investments Income from loans Income from lease finance Income from from lease finance Income from fund placements Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Profit before taxation  Segment assets Unallocated assets  Segment liabilities Unallocated capital expenditure - tangible	38,269 71,681 - 109,950 (87,530) (3,026) (4,081) 15,313	Investing activities - Rupees in '000 -  33,907 - 52,737 11,082 97,726 (81,440) (3,412) - 12,874	33,907 38,269 71,681 52,737 11,082 207,676 (168,970) (6,438) (4,081) 28,187 9,233 (35,643) (660) 1,117 6,056,902 491,752 6,548,654 4,661,605 19,587 4,681,192 18,280
Income from investments Income from loans Income from lease finance Income from fund placements Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Profit before taxation  Segment assets Unallocated assets  Segment liabilities Unallocated liabilities	38,269 71,681 	Investing activities - Rupees in '000 -  33,907 - 52,737 11,082 - 97,726 (81,440) (3,412) - 12,874  3,435,453	33,907 38,269 71,681 52,737 11,082 207,676 (168,970) (6,438) (4,081) 28,187 9,233 (35,643) (660) 1,117 6,056,902 491,752 6,548,654 4,661,605 19,587 4,681,192



11.1 Depreciation and amortization have been allocated in the proportion of segment revenue as fixed assets are shown under unallocated assets.

## DATE OF AUTHORIZATION OF ISSUE

These financial statements were authorized for issue on October 30, 2009 by the Board of Directors of IGI BANK.

### **GENERAL**

Figures have been rounded off to the nearest thousand rupees unless otherwise specified.

SYED BABAR ALI Chairman



Consolidated Financial Statements For the Quarter Ended September 30, 2009

Quarterly Report Jul - Sep 2009



# Consolidated Balance Sheet (Un-audited) As at September 30, 2009

	Note	Un-audited September 30, 2009	Audited June 30, 2009
ASSETS		(Rupees in '000)	
Non-current assets Fixed assets Property and equipment		137,924	149,809
Capital work-in-progress Intangible assets	5	4,084 161,365 303,373	2,718 161,293 313,820
Long-term investments Long-term loans and advances - net Net investment in finance lease Long-term deposits and other receivables Deferred tax asset - net	6	385,792 140,432 700,346 12,452 203,399	662,801 162,683 843,382 15,333 202,710
		1,803,073	2,200,729
Current assets Current maturity of long-term loans Current maturity of net investment in finance lease Short-term loans and advances - net Lendings - secured Short-term investments Taxation - net Advances, deposits and prepayments Interest, mark-up and profit accrued Trade debts	7	157,911 986,563 298,106 28,000 2,977,480 267,634 36,298 54,863 304,750	196,258 985,714 405,980 48,600 1,928,111 265,762 18,494 51,265 288,590
Receivable against sale of securities Other receivables -net		25,528	2,857 24,719
Cash and bank balances		154,328	216,952
TOTAL ASSETS		5,234,182 7,037,255	4,433,302 6,634,031
EQUITY & LIABILITIES			
Capital and reserves Share Capital		2,121,025	2,121,025
Reserves-net		115,145	115,145
Accumulated Losses		<u>(657,032)</u> 1,579,138	(633,987) 1,602,183
Minority Interest		1,579,184	1,602,228
Deficit on revaluation of investments - net	8	(19,886)	(12,133)
Non-current liabilities			
Term finance certificates Long-term finance Long-term certificates of deposit Long term deposits on lease contracts Liabilities against assets subject to finance lease Deferred Liabilities		123,916 66,667 160,733 235,560 1,386 875 589,137	186,330 66,667 165,130 271,464 1,500  691,091
Current liabilities			
Current maturity of term finance certificates Current maturity of long-term finance Current maturity of long-term certificates of deposit Current maturity of deposits on lease contracts Current maturity of liabilities against assets subject to finance lease Short-term finance Short-term certificates of deposit Borrowings from financial institutions Interest and mark-up accrued Payable against purchase of securities Accrued expenses and other liabilities		124,950 279,166 258,782 275,691 432 224,168 2,504,381 620,589 171,134 429,527 4,888,820	124,950 341,666 243,411 253,074 417 518,468 2,248,334 225,868 143,173 74,647 178,837 4,352,845
TOTAL EQUITY AND LIABILITIES		7,037,255	6,634,031
Contingencies and commitments	9		

The annexed notes 1 to 15 form an integral part of these financial statements.

SYED BABAR ALI Chairman



# Consolidated Profit and Loss Account (Un-audited) For the Quarter Ended September 30, 2009

		Quarter ended	
	Note	September 30, 2009(Rupees	September 30, 2008
INCOME		(Kupees	m 000)
Income from investments-net Income from loans Income from lease finance Income from lendings and continous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage	10	105,154 20,951 44,151 11,306 8,513 40,951	36,448 38,023 71,681 80,720 11,012 26,661
Finance costs		231,026 156,534 74,492	264,545 188,486 76,059
Administrative and general expenses		100,374 (25,882)	120,078 (44,019)
Other operating income		6,845 (19,037)	6,282 (37,737)
Other operating expenses Operating profit before provisions		1,244 (20,281)	933 (38,670)
Provision for bad and doubtful loans / potential lease losses - general - net Provision for bad and doubtful loans / lease losses - specific - net		(7,931) (7,931)	(1,158) (2,923) (4,081)
Share of profit in associate		8,332	-
Loss before taxation		(19,880)	(42,751)
Taxation-net Loss after taxation	11	(3,164) (23,044)	4,647 (38,104)
Profit / (loss) attributable to minority interest Loss attributable to shareholders		(23,045)	(755) (37,349)
Loss per share		(0.11)	(0.18)

The annexed notes 1 to 15 form an integral part of these financial statements.

SYED BABAR ALI Chairman



# Consolidated Cash Flow Statement (Un-audited) For the Quarter Ended September 30, 2009

	Quarte	r andad
	September 30, 2009	September 30, 2008
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupees in	(000)
Loss for the period before taxation	(19,880)	(42,751)
Adjustments for non-cash and other items:		
Gain on disposal of fixed assets	(1,893)	(277)
Depreciation on property and equipment Amortisation of intangible assets	10,565	11,238
Amortisation of intangible assets  Amortisation of transaction cost on TFCs	1,031	3,481 280
Provision for gratuity scheme	293	157
Interest, mark-up and profit income	(129,782)	(196,316)
Dividend income	(2,512)	(2,060)
Finance cost Return on bank deposits and CFS transactions	160,903	188,732 (5)
Share of profit in associate	(8,332)	(3)
Provision for bad and doubtful loans / potential lease losses - general	-	1,158
Provision for bad and doubtful loans / potential lease losses - specific - net	7,931	2,923
	38,412	9,311
(Increase) / decrease in current assets:	18,532	(33,440)
Short-term loans	77,900	81,089
Lendings	(21,600)	900,513
Receivable against continuous funding system transactions	(880.241)	(775,339)
Short-term investments Trade debts	(880,241) (218,303)	(224,736) 576,351
Advances, deposits, prepayments and other receivables	(8,040)	(55,299)
7 1 71 1 7	(1,050,284)	502,579
Increase / (decrease) in current liabilities:	461.047	(100.470)
Short-term certificates of deposit Borrowings from financial institutions	461,047 394,721	(190,478) (587,109)
Accrued expenses and other liabilities	264,149	(148,365)
· · · · · · · · · · · · · · · · · · ·	1,119,917	(925,952)
Cash generated from operations	88,165	(456,813)
Repayment / (disbursements) of long-term loans - net	90,689	(150,076)
Net investments in finance lease	134,256	(34,806)
Long-term deposits and prepayments	1,452	(1,255)
(Repayments) / issuance of long-term certificates of deposit - net Receipts from deposits on lease contracts - net	10,974 (13,287)	(190,445) 25,269
Interest, mark-up and profit received	146,631	155,561
Dividend received	1,075	2,060
Finance cost paid	(132,450)	(184,825)
Income tax paid	(5,683)	(7,862)
Net cash generated from / (used in) operating activities	233,657	(386,379)
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditure incurred	(3,421)	(8,931)
Long - term investments	86,149	120,842
Proceeds from disposal of fixed assets	3,852	2,664
Long-term loans and advances  Net cash inflow from investing activities	(1,463) 85,117	174 114,749
	65,117	114,749
CASH FLOWS FROM FINANCING ACTIVITIES		
Term finance certificates	(62,602)	(59,168)
Long - term borrowings - net	(62,500)	(62,498)
Short - term borrowings-net Security deposit paid in respect of leased assets	-	(30,677) (159)
Lease Rental paid	(160)	(139)
Net cash outflow on financing activities	(125,262)	(152,502)
Net decrease in cash and cash equivalents	281,677	(880,945)
Cash and cash equivalents at the beginning of the period	(351,517)	148,784
Cash and cash equivalents at the end of the period	(69,840)	(732,161)
Cash and cash equivalents at the end of the period		
Cash and bank balances	154,328	66,266
Short-term finance	(224,168)	(798,427)
	(69,840)	(732,161)

The annexed notes 1 to 15 form an integral part of these financial statements.

SYED BABAR ALI Chairman



# Consolidated Statement of Changes in Equity (Un-audited) For the Quarter Ended September 30, 2009

	Issued, subscribed and paid-up capital	Reserve arising on acquisition of minority interest- Capital reserve	Statutory Reserve	General Reserve	Accumulated losses	Reserves	Minority Interest	Total
				(rtapees	000)			
Balance as at June 30, 2008	2,121,025	-	97,098	39,733	(95,011)	41,820	23,384	2,186,229
Loss after taxation for the quarter	-	-	-	-	(38,104)	(38,104)	-	(38,104)
Loss attributable to minority Interest	-	-	-	-	755	755	(755)	-
Balance as at September 30, 2008	2,121,025	-	97,098	39,733	(132,360)	4,471	22,629	2,148,125
Balance as at June 30, 2009	2,121,025	(21,686)	97,098	39,733	(633,987)	(518,842)	45	1,602,228
Loss after taxation for the quarter	-	-	-	-	(23,044)	(23,044)	-	(23,044)
Profit attributable to minority Interest	-	-	-	-	(1)	(1)	1	-
Balance as at September 30, 2009	2,121,025	(21,686)	97,098	39,733	(657,032)	(541,887)	46	1,579,184

The annexed notes 1 to 15 form an integral part of these financial statements.

SYED BABAR ALI Chairman



## Notes to the Condensed Consolidated Financial Statements (Un-audited)

For the Quarter Ended September 30, 2009

#### 1 THE GROUP AND ITS OPERATIONS

The Group consists of:

### Holding company

- IGI Investment Bank Limited ("IGI BANK")

Percentage holding

### **Subsidiary companies**

- IGI Finex Securities Limited ("IGI FINEX")

100% 99.97%

- IGI Funds Limited ("IGI FUNDS")

### **IGI Investment Bank Limited**

IGI Investment Bank Limited is a public limited company incorporated in Pakistan on February 7,1990 under the Companies Ordinance, 1984. IGI BANK is licensed to carry out investment finance activities and leasing operations as a Non-Banking Finance Company under Section 282C of the Companies Ordinance, 1984 and Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations). IGI BANK's shares are quoted on the Karachi and Lahore Stock Exchanges. The registered office of IGI BANK is situated at 5 F.C.C., Syed Maratib Ali Road, Gulberg, Lahore. During the year, with effect from March 19,2009, the shares of IGI Bank have been listed on the Islamabad Stock Exchange. The trading in the shares of IGI Bank on the Islamabad Stock Exchange commenced on March 19, 2009. The principal place of the business is situated at 7th Floor, the Forum, Suite No. 701 to 713, G-20, Block 9, Khayaban-e-Jami, Clifton, Karachi.

Based on the financial result for the year ended June 30, 2008, the Pakistan Credit Rating Agency (PACRA) maintained the long-term credit rating of IGI BANK as 'A' and the short-term rating as 'A1'.

### **IGI Finex Securities Limited**

IGI Finex Securities Limited was incorporated in Pakistan on June 28, 1994 as a Public limited company under the Companies Ordinance, 1984. The registered office of IGI Finex is situated at Suite No. 701 to 713, 7th Floor, The Forum, G-20, Block 9, Khayaban-e-Jami, Clifton, Karachi. IGI Finex is a public unlisted company and a corporate member of the Karachi Stock Exchange (Guarantee) Limited, the Lahore Stock Exchange (Guarantee) Limited and National Commodity Exchange Limited. The principal activities of IGI Finex include shares brokerage and money market operations and providing financing for continuous funding system transactions.

## **IGI Funds Limited**

IGI Funds was incorporated in Pakistan on January 18, 2006 under the Companies Ordinance, 1984 with the name of "First International Capital Management Limited" as a public limited company. The Company obtained its certificate of commencement of business on May 12,2006. The name of the company was subsequently changes to "IGI Funds Limited". IGI Funds is licensed to carry out Asset Management Services under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003. The principal activities of IGI Funds are floating and managing mutual funds and investment advisory services. The registered office of IGI Funds is situated at 5 F.C.C Ground Floor, Syed Maratib Ali Road Gulberg, Lahore.



## Notes to the Condensed Consolidated Financial Statements (Un-audited)

For the Quarter Ended September 30, 2009

#### 2 BASIS OF PRESENTATION

- a) The consolidated financial statements include the financial statements of IGI Investment Bank Limited, IGI Finex Securities Limited and IGI Funds Limited.
- b) Subsidiaries are entities over which the Group has the power to govern the financial and operating policies accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date when control ceases. The assets and liabilities of subsidiary companies have been consolidated on a line by line basis based on the un-audited financial statements for the quarter ended September 30, 2009 and the carrying value of investments held by IGI BANK is eliminated against the subsidiaries' shareholders' equity in these consolidated financial statements. Intra-Group balances and transactions have been eliminated.
- c) Minority interests are that part of the net results of operations and of net assets of subsidiary companies attributable to interests which are not owned by the group.

### 3 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulations or the directives issued by SECP differ with the requirements of IFRS, the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

The SECP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' through Circular No. 19 dated August 13, 2003 for Non-Banking Finance Companies (NBFCs) providing investment finance services, discounting services and housing finance services. In addition, the SECP has also deferred the application of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' through SRO 411(1) / 2008 on such Non-Banking Finance Companies as are engaged in investment finance services, discounting services and housing finance services.

These financial statements are the consolidated financial statements of the Bank and its subsidiary companies. In addition to these financial statements, separate standalone financial statements of IGI Bank have also been prepared.

## 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed consolidated financial statements are the same as those applied in the preparation of the preceding annual published financial statements.



#### 5 FIXED ASSETS

The cost of additions and disposals to fixed assets during the period were as follows:

		Quarter ended September 30, 2009		
		Additions	Disposals	
	Note	Rupees	in '000	
Property and equipment		3,458	1,993	
Intangibles		-	-	
		Un-audited September 30, 2009 Rupees	Audited June 30, 2009 in '000	
LONG-TERM INVESTMENTS				
Investment in associate companies - related party				
IGI Stock Fund	6.1	286,860	128,828	
IGI Income Fund			435,041	
		286,860	563,869	
Available for sale				
			00000	
Investment in unquoted companies - at cost		98,932	98,932	

This includes investment in the seed capital of IGI Stock Fund amounting to Rs 50 million which is required to be kept for a period of 2 years uptil 2010. The aforementioned investment in IGI Stock Fund was approved by the shareholders of IGI BANK in their extra ordinary general meeting held on June 6.1 14, 2007.



**Un-audited** 

**Un-audited** 

Audited

Audited

	September 30, 2009Rupee	June 30, 2009 s in '000
SHORT-TERM INVESTMENTS	•	
Held-to-maturity		
Fund placements	340,000	487,000
Term deposit receipts	_	75,000
1 1	340,000	562,000
Held-for-trading		
Pakistan Investment Bonds	44,290	95,422
Market Treasury Bills	1,492,501	362,270
Listed Term finance certificate	-	2,220
Listed Shares	6,753	32,945
	1,543,544	492,857
Available-for-sale		
Term finance certificates	791,651	702,505
Units of mutual funds	251,948	159,631
Shares / certificates	149,337	110,118
	1,192,936	972,254
	3,076,480	2,027,111
Immairment loss on fund placement and dakt security	(00,000)	(00,000)
Impairment loss on fund placement and debt security	(99,000)	(99,000)
	2,977,480	1,928,111

In accordance with the requirements of NBFC and Notified Entities Regulations, 2008, IGI BANK has invested Rs 469,334 thousand (representing 15 percent of the funds raised through issue of certificates of deposit by IGI BANK excluding certificates of deposit held by financial institutions) in Pakistan Investment Bonds and Market Treasury Bills.

	Sep 30, 2009	June 30, 2009
	Rupees	in '000
DEFICIT ON REVALUATION OF INVESTMENTS - NET		
Net deficit on revaluation of:		
- government securities	(9,899)	1,093
<ul> <li>listed and unlisted term finance certificates</li> </ul>	(19,860)	(15,969)
- mutual funds units	7,777	(5,367)
<ul> <li>quoted shares and certificates</li> </ul>	710	(33,554)
<ul> <li>forward sale of quoted shares and certificates</li> </ul>		_
	(21,272)	(53,797)
Impairment losses on investment classified as available for sale		
<ul> <li>transferred to profit and loss account</li> </ul>		40,211
	(21,272)	(13,586)
Related deferred tax asset - net	1,386	1,453
	(19,886)	(12,133)

Surplus / deficit in respect of listed debt securities has been determined based on the rates of these securities notified by Mutual Funds Association of Pakistan (MUFAP). These rates were notified based on the methodology specified by the Securities and Exchange Commission of Pakistan (SECP) vide its Circular No. NBFCD/MF/CIRCULAR/2009-31 dated January 6, 2009.

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## Notes to the Condensed Consolidated Financial Statements (Un-audited)

For the Quarter Ended September 30, 2009

### 9 CONTINGENCIES AND COMMITMENTS

#### 9.1 Taxation

(a) The provision for taxation has been computed by IGI BANK at the rate applicable to a public company. In the original assessments made by the Deputy Commissioner of Income Tax (DCIT), the rate for the assessment years 1991-1992 to 2000-2001 applied in computing the tax liability was that applicable to a banking company. However, in the appeals filed against the original assessments, the Commissioner of Income Tax (Appeals) [CIT(A)] directed the DCIT to apply the rate applicable to a public company. Subsequent to the order of CIT(A), the Income Tax Department filed appeals before the Income Tax Appellate Tribunal (ITAT) against the directions of CIT(A). The ITAT, in its decisions in respect of assessment years 1991-1992 to 1997-1998 held that investment banks are not banking companies and therefore the rate of tax applicable to a public company should be applied while determining the tax liability, whereas the departmental appeals for the remaining years are pending before the ITAT. Subsequent to the decision of ITAT for assessment years 1991-92 to 1997-98, the department had filed appeals against the ITAT orders before the Honourable Lahore High Court which are pending to date.

In respect of the aforementioned matter the Federal Board of Revenue had given its consent to the proposal of Director General, LTU, Lahore to withdraw the appeals relating to the tax status of investment banks.

In the original assessment made by the DCIT for the assessment years 1995-96 to 2000-01, dividend income was taxed by applying the tax rate applicable to the business income of a banking company instead of applying the reduced tax rate of 5% as prescribed by the law. The CIT (A) and the ITAT through its various orders have confirmed that such income is taxable at the reduced rate of 5% in respect of assessment years 1995-96 to 1997-98. However the tax authorities have filed appeals against the orders of ITAT before the Lahore High Court which are pending to date. In similar appeals of other companies, the Lahore High Court has already decided the matter of taxation of dividend income against the taxation authorities.

In addition to the above matters, the taxation authorities have also disallowed certain expenses and made additions to taxable income on account of lease key money, lease rentals, excess perquisites and miscellaneous expenses in respect of various assessment years against which IGI BANK has filed appeals before the CIT (A). The CIT (A) has deleted the majority of the additions against which the tax authorities have filed appeals before the ITAT which are currently pending.

(b) Income tax return for tax year 2003 was filed and deemed to be assessed under section 120 of the Income Tax Ordinance, 2001. However, by resorting to the powers given under section 177 of the Ordinance, the CIT had selected the aforementioned tax return for audit which was also confirmed by the Supreme Court in its decision dated March 1, 2006 under which the department was directed to issue fresh notices to IGI BANK in terms of Section 177 of the Ordinance disclosing criteria / reasons for selecting the above tax return for audit purposes. Pursuant to this order the department had selected tax Year 2003 for audit and has consequently amended the assessment for the said year by making certain additions on account of depreciation on leased assets, provision for finance losses and other miscellaneous expenses. IGI BANK had preferred an appeal before the CIT (A) to agitate against the additions. The CIT (A) has decided the appeal by confirming certain additions. Against the appellate order of CIT (A), IGI BANK has filed an appeal before the ITAT which is pending to date. IGI BANK is confident that the additions confirmed by the CIT (A) will be deleted by the ITAT.

If the provision for taxation were to be made at the rate applicable to a banking company, taxation of dividend income as mentioned above and disallowance of expenses / add backs to income is decided against IGI BANK, the additional provision for all assessment years upto the tax year 2008 amounts to Rs 199 million (June 30, 2008: Rs 199 million). Based on the previous decisions, the management is confident that the eventual outcome of the above matters will be decided in favour of IGI BANK

		Un-audited September 30, 2009 Rupees in	Audited June 30, 2009 '000
9.2	Claims not acknowledged as debt	81,570	81,570
9.3	Commitments	-	-
	- Commitments in respect of capital expenditure	-	787



			Quarter end	led
			eptember 5 80, 2009	September 30, 2008
			Rupees in '0	,
10	INCOME FROM INVESTMENTS-NET		rupees in v	
	Interest / mark-up / profit on investments		75,721	30,128
	Gain / (loss) on disposal of investments		26,921	4,260
	Dividend income		2,512	2,060
			105,154	36,448
11	TAXATION			
	For the period			
	- Current		(3,853)	(1,559)
	- Deferred		689	6,206
			(3,164)	4,647
12	TRANSACTIONS WITH RELATED PARTIES			
			2009	
		Other related		
		parties	Key	
		including	Management	Total
	Description	associated	personnel	
		undertakings		
		(Ru	pees in thousand)-	
	Transactions during the year			
	Certificate of deposits issued and mark-up paid thereon	206,969	3,064	210,033
	Purchase of marketable securities	106,257	52,642	158,899
	Sale of marketable securities	229,083	48,912	277,995
	Insurance premium paid	1,155	40,912	1,155
	Brokerage income earned	445	62	507
	Income from finances	-	77	77
	Reimbursement of rent	290	-	290
	Sale of assets	36	_	36
	Rent expense	3,364	_	3,364
	Travelling and Lodging	-	512	512
	Insurance expense paid to IGI Insurance	295	-	295
	Return on deposit	1,218	8	1,226
	Charge for the year in respect of employee benefit and contribution plan	1,609	-	1,609
	Expenses incurred by IGI Insurance Limited	1,726	_	1,726
	Liability of IGI Insurance Ltd settled	2,359	_	2,359
	Expenses incurred by Packages Limited on behalf of the Company	17	-	17
	Remuneration from IGI Income Fund & IGI Stock Fund	11,256	-	11,256
	Purchase units of IGI Income Fund	4,500	-	4,500
	Sale units of IGI Income Fund	13,600	-	13,600
	Bonus received from IGI Income Fund	5,565	-	5,565
	Sales load IGI Stock Fund	65	-	65
	Legal & Professional charges paid on behalf of IGI Islamic &			
	IGI Pak Brunei Income Fund	30	-	30
	Printing charges paid on behalf of IGI Fund Limited	92	-	92
	Authorization fee paid on behalf of IGI Islamic &			
	IGI Pak Brunei Income Fund	2,000	-	2,000
	Remuneration paid to key management personnel	-	5,477	5,477



		2009	
Description	Other related parties including associated undertakings	Key Management personnel ees in thousand)	Total
	(Itup	ces in thousand)	
Balance outstanding as at year end Loans and advances Other receivable Other payable Certificates of deposit Remuneration receivable from IGI Income Funds & IGI Stock Funds Formation cost on behalf of IGI Stock, IGI Islamic & IGI Pak Brunei Fund Sale Load Receivable IGI Stock Fund Expenses payable to IGI Insurance Ltd Mark-up accrued - Loan & Advances Mark-up accrued - Certificate of deposits	250 345 99,710 3,034 3,764 65 886 - 1,542	2,008 - - 2,209 - - - - - - - - - - - - -	2,008 250 345 101,919 3,034 3,764 65 886 7 1,547
Description	Other related parties including associated undertakings	Key Management personnel	Total
	(Rup	ees in thousand)	
	(Rup	ees in thousand)	
<b>Transactions during the year</b> Certificate of deposits issued and mark-up paid thereon	291,415	-	291,415
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities		- 2,210	
Certificate of deposits issued and mark-up paid thereon	291,415	-	291,415
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities	291,415 211,364	2,210	291,415 213,574
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities	291,415 211,364 375,647	2,210 1,130	291,415 213,574 376,777
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid	291,415 211,364 375,647 4,177	2,210 1,130	291,415 213,574 376,777 4,177
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned	291,415 211,364 375,647 4,177 552	2,210 1,130 - 2	291,415 213,574 376,777 4,177 554
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided	291,415 211,364 375,647 4,177 552	2,210 1,130 - 2 35	291,415 213,574 376,777 4,177 554 35
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits	291,415 211,364 375,647 4,177 552 - - 1,116	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense	291,415 211,364 375,647 4,177 552 - 1,116 8,622	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund Purchase units of IGI Income Fund & IGI Stock Fund	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302 1,500	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302 1,500
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund Purchase units of IGI Income Fund & IGI Stock Fund Sale units of IGI Income Fund & IGI Stock Fund	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund Purchase units of IGI Income Fund & IGI Stock Fund Sale units of IGI Income Fund & IGI Stock Fund Sales load from IGI Stock Fund	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund Purchase units of IGI Income Fund & IGI Stock Fund Sale units of IGI Income Fund & IGI Stock Fund Sales load from IGI Stock Fund Bonus units received from IGI Income Fund	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000	2,210 1,130 - 2 35 6 - - - -	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000 14 4,121
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund Purchase units of IGI Income Fund & IGI Stock Fund Sale units of IGI Income Fund & IGI Stock Fund Sales load from IGI Stock Fund Bonus units received from IGI Income Fund Remuneration to key management personnel Legal charges paid on behalf of IGI Stock Fund, IGI Islamic Fund,	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000	2,210 1,130 - 2 35 6	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund Purchase units of IGI Income Fund & IGI Stock Fund Sales load from IGI Stock Fund Bonus units received from IGI Income Fund Remuneration to key management personnel Legal charges paid on behalf of IGI Stock Fund, IGI Islamic Fund, IGI Pak Brunei Fund & IGI Provident Fund	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000 14 4,121 -	2,210 1,130 - 2 35 6 - - - - - - - 18,042	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000 14 4,121 18,042
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund Purchase units of IGI Income Fund & IGI Stock Fund Sale units of IGI Income Fund & IGI Stock Fund Sales load from IGI Stock Fund Bonus units received from IGI Income Fund Remuneration to key management personnel Legal charges paid on behalf of IGI Stock Fund, IGI Islamic Fund, IGI Pak Brunei Fund & IGI Provident Fund Amount recovered against CDC account opening charges and IGI Stock	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000 14 4,121 -	2,210 1,130 - 2 35 6 - - - - - - - 18,042	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000 14 4,121 18,042
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund Purchase units of IGI Income Fund & IGI Stock Fund Sale units of IGI Income Fund & IGI Stock Fund Sales load from IGI Stock Fund Bonus units received from IGI Income Fund Remuneration to key management personnel Legal charges paid on behalf of IGI Stock Fund, IGI Islamic Fund, IGI Pak Brunei Fund & IGI Provident Fund Amount recovered against CDC account opening charges and IGI Stock Printing charges on behalf of IGI Stock Fund & IGI Islamic Fund	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000 14 4,121 - 193 Fund 3 294	2,210 1,130 - 2 35 6 - - - - - - - 18,042	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000 42,000 14 4,121 18,042 253 3 294
Certificate of deposits issued and mark-up paid thereon Purchase of marketable securities Sale of marketable securities Insurance premium paid Brokerage income earned Finance provided Income from finances Return on deposits Rent expense Charge for the year in respect of employee benefit and contribution plan Amount receivable against payment of Final Settlement of Employee Expenses incurred by IGI Insurance Limited Remuneration from IGI Income Fund & IGI Stock Fund Purchase units of IGI Income Fund & IGI Stock Fund Sale units of IGI Income Fund & IGI Stock Fund Sales load from IGI Stock Fund Bonus units received from IGI Income Fund Remuneration to key management personnel Legal charges paid on behalf of IGI Stock Fund, IGI Islamic Fund, IGI Pak Brunei Fund & IGI Provident Fund Amount recovered against CDC account opening charges and IGI Stock	291,415 211,364 375,647 4,177 552 - 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000 14 4,121 -	2,210 1,130 - 2 35 6 - - - - - - - 18,042	291,415 213,574 376,777 4,177 554 35 6 1,116 8,622 1,300 1,670 264 14,302 1,500 42,000 14 4,121 18,042



	2008		
	Other related parties including associated undertakings	Key Management personnel	Total
	-		
Balance outstanding as at year end			
Loans and advances	10,000	-	10,000
Certificate of deposits	210,412	-	210,412
Remuneration receivable from IGI Income Fund & IGI Stock Fund	3,107	-	3,107
Formation cost incurred on behalf of IGI Stock Fund, IGI Islamic Fund			
& IGI Pak Brunei Fund	3,514	-	3,514
Sales load with IGI Stock Fund	14	-	14
Printing charges receivable from IGI Stock Fund	202	-	202
Security deposit receivable from IGI Stock Fund	100	-	100
Expenses payable to IGI Insurance Ltd	1,913	-	1,913
Provident Fund contribution payable	173	-	173
Amount receivable against Final Settlement	1,645	-	1,645
Accrued expenses and others Liabilities	5,614	_	5,614
Mark-up accrued - Certificate of deposits	4,186	-	4,186

#### 13 SEGMENTAL ANALYSIS

The Group's activities are broadly categorised into four primary business segments namely financing activities, investment activities, brokerage and asset management services activities within Pakistan.

## Financing activities

Financing activities include providing long-term and short-term financing facilities to corporate and individual customers including lease financing.

### **Investment activities**

Investment activities include money market activities, investment in government securities, advisory services, capital market activities and the management of IGI BANK's liquidity.

### **Brokerage activities**

Brokerage activities include brokerage services offered to retail and institutional clients through IGI Finex Securities Limited.

## Asset management services activities

Asset management services include the services provided for the management of collective investment schemes carried out by IGI Funds Limited.



	2009				
	Financing activities	Investing activities	Brokerage	Asset Management	TOTAL
		()	Rupees in thousand)	)	
Income from investments	-	103,244	1,683	227	105,154
Income from loans Income from lease finance	20,951 44,151	- 1	-	-	20,951 44,151
Income from lendings and continuous funding	44,131	1 - 1	-	-	44,131
system transactions	-	10,118	1,188	-	11,306
Remuneration from funds under management Income from fees, commission and brokerage	-	4,908	34,653	8,513 1,390	8,513 40,951
Total income for reportable segments	65,102	118,270	37,524	10,130	231,026
Finance costs	(57,530)	(95,181)	(3,759)	(64)	(156,534)
Administrative and general expenses Provision for bad and doubtful debts (general & specific)	(3,412) (7,931)	(3,096)	(20,191)	(5,867)	(32,566) (7,931)
Segment result	(3,771)	19,993	13,574	4,199	33,995
Other operating income					15,177
Unallocated administrative expenses Other operating expenses					(67,808) (1,244)
Loss before taxation					(19,880)
	2 210 657	2 102 042	507.620	02.200	6 102 120
Segment assets Unallocated assets	2,310,657	3,182,843	597,639	92,290	6,183,429 853,826
					7,037,255
Segment liabilities	2,187,880	2,885,407	177,880	1,818	5,252,985
Unallocated liabilities	2,167,880	2,885,407	177,880	1,616	224,972
					5,477,957
Unallocated capital expenditure - tangible					753
Unallocated capital expenditure - intangible					1,339
Segment depreciation and amortization of fixed assets					11,913
			2008		
	Financing activities	Investing activities	Brokerage	Asset Management	TOTAL
		activities (	Brokerage Rupees in thousand)	Management	
Income from investments	activities	activities	Brokerage	Management	36,448
Income from investments Income from loans Income from lease finance		activities (	Brokerage Rupees in thousand)	Management	
Income from loans Income from lease finance Income from lendings and continuous funding	38,023 71,681	33,907	Brokerage Rupees in thousand)	Management	36,448 38,023 71,681
Income from loans Income from lease finance Income from lendings and continuous funding system transactions	38,023 71,681	activities (	Brokerage Rupees in thousand)	803 - -	36,448 38,023 71,681 80,720
Income from loans Income from lease finance Income from lendings and continuous funding	38,023 71,681	33,907	Brokerage Rupees in thousand)	Management	36,448 38,023 71,681
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments	38,023 71,681 	33,907 - - 52,737 - 11,082 97,726	Brokerage Rupees in thousand) 	803 - - - 11,012 - 11,815	36,448 38,023 71,681 80,720 11,012 26,661 264,545
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs	38,023 71,681 - - - 109,704 (87,530)	33,907 - - 52,737 - 11,082 97,726 (81,440)	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181)	803 - - - 11,012 - 11,815 (335)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486)
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific)	38,023 71,681 - 109,704 (87,530) (3,026) (4,081)	33,907 - - 52,737 - 11,082 97,726 (81,440) (3,412)	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744)	803 - - - 11,012 - 11,815 (335) (14,388)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081)
Income from loans Income from lease finance Income from leadings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result	38,023 71,681 	33,907 - - 52,737 - 11,082 97,726 (81,440)	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181)	803 - - - 11,012 - 11,815 (335)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific)	38,023 71,681 - 109,704 (87,530) (3,026) (4,081)	33,907 - - 52,737 - 11,082 97,726 (81,440) (3,412)	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744)	803 - - - 11,012 - 11,815 (335) (14,388)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081)
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses	38,023 71,681 - 109,704 (87,530) (3,026) (4,081)	33,907 - - 52,737 - 11,082 97,726 (81,440) (3,412)	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744)	803 - - - 11,012 - 11,815 (335) (14,388)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508) (933)
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses	38,023 71,681 - 109,704 (87,530) (3,026) (4,081)	33,907 - - 52,737 - 11,082 97,726 (81,440) (3,412)	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744)	803 - - - 11,012 - 11,815 (335) (14,388)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508)
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Loss before taxation Segment assets	38,023 71,681 - 109,704 (87,530) (3,026) (4,081)	33,907 - - 52,737 - 11,082 97,726 (81,440) (3,412)	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744)	803 - - - 11,012 - 11,815 (335) (14,388)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508) (933) (42,751) 5,809,086
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Loss before taxation	38,023 71,681 - - 109,704 (87,530) (3,026) (4,081) 15,067	33,907 - 52,737 - 11,082 97,726 (81,440) (3,412) - 12,874	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744) - 1,375	803 - - 11,012 - 11,815 (335) (14,388) - (2,908)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508) (933) (42,751) 5,809,086 824,945
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Loss before taxation Segment assets	38,023 71,681 - - 109,704 (87,530) (3,026) (4,081) 15,067	33,907 - 52,737 - 11,082 97,726 (81,440) (3,412) - 12,874	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744) - 1,375	803 - - 11,012 - 11,815 (335) (14,388) - (2,908)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508) (933) (42,751) 5,809,086
Income from lease finance Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Loss before taxation  Segment assets Unallocated assets	38,023 71,681 - - 109,704 (87,530) (3,026) (4,081) 15,067	33,907 - 52,737 - 11,082 97,726 (81,440) (3,412) - 12,874	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744) - 1,375	803 - - 11,012 - 11,815 (335) (14,388) - (2,908)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508) (933) (42,751) 5,809,086 824,945 6,634,031 5,012,249
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Loss before taxation  Segment assets Unallocated assets	activities	33,907 	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744) - 1,375  562,411	803 - - 11,012 - 11,815 (335) (14,388) - (2,908)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508) (933) (42,751) 5,809,086 824,945 6,634,031 5,012,249 31,687
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Loss before taxation  Segment assets Unallocated assets  Segment liabilities Unallocated liabilities	activities	33,907 	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744) - 1,375  562,411	803 - - 11,012 - 11,815 (335) (14,388) - (2,908)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508) (933) (42,751) 5,809,086 824,945 6,634,031 5,012,249 31,687 5,043,936
Income from lease finance Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Loss before taxation  Segment assets Unallocated assets	activities	33,907 	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744) - 1,375  562,411	803 - - 11,012 - 11,815 (335) (14,388) - (2,908)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508) (933) (42,751) 5,809,086 824,945 6,634,031 5,012,249 31,687
Income from loans Income from lease finance Income from lendings and continuous funding system transactions Remuneration from funds under management Income from fees, commission and brokerage Total income for reportable segments Finance costs Administrative and general expenses Provision for bad and doubtful debts (general & specific) Segment result Other operating income Unallocated administrative expenses Other operating expenses Loss before taxation  Segment assets Unallocated assets  Segment liabilities Unallocated liabilities Unallocated capital expenditure - tangible	activities	33,907 	Brokerage Rupees in thousand)  1,738 27,983 - 15,579 45,300 (19,181) (24,744) - 1,375  562,411	803 - - 11,012 - 11,815 (335) (14,388) - (2,908)	36,448 38,023 71,681 80,720 11,012 26,661 264,545 (188,486) (45,570) (4,081) 26,408 6,282 (74,508) (933) (42,751) 5,809,086 824,945 6,634,031 5,012,249 31,687 5,043,936



## DATE OF AUTHORISATION OF ISSUE

These financial statements were authorized for issue on October 30, 2009 by the Board of Directors of IGI BANK.

## **GENERAL**

Figures have been rounded off to the nearest thousand rupees.

SYED BABAR ALI Chairman